



**STATE OF MINNESOTA  
DEPARTMENT OF COMMERCE  
Addendum to Bulletin 2007-4**

**TO: All Insurers Writing Long-Term Care Insurance Business in Minnesota; All Insurance Producers Selling, Soliciting or Negotiating Long-Term Care Insurance in Minnesota; and All Approved Continuing Education Providers Offering Long-Term Care Insurance Training**

**SUBJECT: Producer Training for Sale of Policies Qualifying for the Minnesota Long-Term Care Insurance Partnership Program**

Bulletin 2007-4 provides that an individual may not sell, solicit, or negotiate long-term care insurance unless the individual is licensed as an insurance producer for accident and health or sickness insurance or life insurance and has completed an initial, one-time training course by January 1, 2008. It has come to the Department's attention that due to a variety of circumstances a significant number of producers will be unable to take the initial, one-time training by January 1, 2008. In recognition of the large number of producers who still need to complete their initial training, the Department will provide a one-time extension of the deadline, limited in scope and duration.

Accordingly, an individual licensed as an insurance producer for accident and health or sickness insurance or life insurance, who has not completed the initial, one-time training course by January 1, 2008, may continue to sell, solicit and negotiate long-term care insurance until February 1, 2008. However, a licensed producer who has not taken the one time initial training course by January 1, 2008 may not sell, solicit or negotiate a Partnership policy until they have completed the required training. After February 1, 2008, a producer who has not taken the initial training course may not sell, solicit or negotiate long-term care insurance or Partnership policies in Minnesota as in accordance with Bulletin 2007-4.

For any questions related to this issue, please contact our Licensing Division:

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